

## CLAIMS

What is claimed is:

- 1 1. A method for managing a health and personal care products supply chain utilizing  
2 a network, comprising:
  - 3 a) receiving data from a plurality of health and personal care products outlets of a  
4 health and personal care products supply chain utilizing a network, the data  
5 relating to the sale of health and personal care products by the health and personal  
6 care products outlets;
  - 7 b) generating an electronic order form based on the data for ordering health and  
8 personal care products from a health and personal care products distributor of the  
9 health and personal care products supply chain;
  - 10 c) transmitting the data to the health and personal care products distributor of the  
11 health and personal care products supply chain utilizing the network;
  - 12 d) transmitting the data to a health and personal care products supplier of the health  
13 and personal care products supply chain utilizing the network; and
  - 14 e) forecasting activity in the health and personal care products supply chain utilizing  
15 the data.
- 1 2. The method of claim 1, wherein the data is parsed to match each of a plurality of  
2 health and personal care products distributors and health and personal care  
3 products suppliers.
- 1 3. The method of claim 2, wherein the data is made accessible to the health and  
2 personal care products outlets, the health and personal care products distributor,  
3 the health and personal care products supplier via a network-based interface.

- 1 4. The method of claim 3, wherein the data is accessible to the health and personal  
2 care products distributor and the health and personal care products supplier only  
3 after verification of an identity thereof.
- 1 5. The method of claim 1, wherein the network includes the Internet.
- 1 6. The method of claim 1, wherein the health and personal care products outlets, the  
2 health and personal care products distributor, and the health and personal care  
3 products supplier each forecast utilizing the data.
- 1 7. A system for managing a health and personal care products supply chain utilizing  
2 a network, comprising:  
3 a) logic for receiving data from a plurality of health and personal care products  
4 outlets of a health and personal care products supply chain utilizing a network, the  
5 data relating to the sale of health and personal care products by the health and  
6 personal care products outlets;  
7 b) logic for generating an electronic order form based on the data for ordering health  
8 and personal care products from a health and personal care products distributor of  
9 the health and personal care products supply chain;  
10 c) logic for transmitting the data to the health and personal care products distributor  
11 of the health and personal care products supply chain utilizing the network;  
12 d) logic for transmitting the data to a health and personal care products supplier of  
13 the health and personal care products supply chain utilizing the network; and  
14 e) logic for forecasting activity in the health and personal care products supply chain  
15 utilizing the data.
- 1 8. The system of claim 7, wherein the data is parsed to match each of a plurality of  
2 health and personal care products distributors and health and personal care  
3 products suppliers.

1 9. The system of claim 8, wherein the data is made accessible to the health and  
2 personal care products outlets, the health and personal care products distributor,  
3 the health and personal care products supplier via a network-based interface.

1 10. The system of claim 9, wherein the data is accessible to the health and personal  
2 care products distributor and the health and personal care products supplier only  
3 after verification of an identity thereof.

1 11. The system of claim 7, wherein the network includes the Internet.

1 12. The system of claim 7, wherein the health and personal care products outlets, the  
2 health and personal care products distributor, and the health and personal care  
3 products supplier each forecast utilizing the data.

1 13. A computer program product for managing a health and personal care products  
2 supply chain utilizing a network, comprising:

3 a) computer code for receiving data from a plurality of health and personal care  
4 products outlets of a health and personal care products supply chain utilizing a  
5 network, the data relating to the sale of health and personal care products by the  
6 health and personal care products outlets;

7 b) computer code for generating an electronic order form based on the data for  
8 ordering health and personal care products from a health and personal care  
9 products distributor of the health and personal care products supply chain;

10 c) computer code for transmitting the data to the health and personal care products  
11 distributor of the health and personal care products supply chain utilizing the  
12 network;

13 d) computer code for transmitting the data to a health and personal care products  
14 supplier of the health and personal care products supply chain utilizing the  
15 network; and

16 e) computer code for forecasting activity in the health and personal care products  
17 supply chain utilizing the data.

1 14. The computer program product of claim 13, wherein the data is parsed to match  
2 each of a plurality of health and personal care products distributors and health and  
3 personal care products suppliers.

1 15. The computer program product of claim 14, wherein the data is made accessible  
2 to the health and personal care products outlets, the health and personal care  
3 products distributor, the health and personal care products supplier via a network-  
4 based interface.

1 16. The computer program product of claim 15, wherein the data is accessible to the  
2 health and personal care products distributor and the health and personal care  
3 products supplier only after verification of an identity thereof.

1 17. The computer program product of claim 13, wherein the network includes the  
2 Internet.

1 18. The computer program product of claim 13, wherein the health and personal care  
2 products outlets, the health and personal care products distributor, and the health  
3 and personal care products supplier each forecast utilizing the data.